

Vimukta Jati Seva Samitee's  
**Gramin (ACS) Mahavidyalaya VasantNagar Kotgyal**  
**Tq.Mukhed Dist.Nanded**

**Department of Commerce**

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**Outcomes**

**Fundamental of Financial Accounting..**

Student Can Understand the:

- i) Accounting Knowledge
- ii) Application of Accounting in Business

**Business Statistics**

Student can understand the basic concept of statistics and its application in business and data Analysis.

**Business Economics-I**

Students will be acquainted with the business economic principles and theories as are applicable in business.

**Fundamentals of Business Communication**

Adequate Knowledge about good communication in business

**Fundamentals of Salesmanship**

1. Identifying customers and their needs
2. Marketing sales presentation and organizing demonstration
3. Computer basics and needs and used in selling techniques

**Business Statistics and Mathematics**

Student can understand the basic concept of mathematics and its operational use in various business operations.

**Business Economics II**

Students will be acquainted with the market structures and theory of distribution is as applicable in business.

**Modern Business Communication**

Adequate Knowledge about good communication in business.

**Advertising**

- 1 students can understand the practices of advertising
- 2 the students can learn to maintaining the advertising techniques

**Corporate Accounting**

1. The course is beneficial to understand the provision of company act 1956 regarding the preparation of accounts.
2. It is beneficial for students to move in to advance areas i.e. C.A, I.C.W.A, CS etc
3. It could help graduates to work as financial analyst, HRM officers.
4. It provides the knowledge of differentiating the profit Prior and post Incorporation.
5. It provides the basic concept of knowledge of buyback, forfeiture of shares.

### **Cost Accounting**

1. The selection of the appropriate cost accounting and their impact on the business policy.
2. The determination of cost as per element per unit of production.
3. The Identification and control of cost of production.
4. Becoming a superior Cost accountant and cost analyst.

### **Principles of Business Management**

1. Successfully completion of this course, students will be able to understand the Managerial functions.
2. To understand the way of implementation of the planning process within the organisation.
3. It would help the students to clarify the basic and fundamental concepts of the management systems.
4. To illustrate the ability to directly leading and communicating effectively.
5. It would be useful for analysing, evaluating and synthesizing the information of management.

### **Mercantile Law**

Students will be able to apply and follow the rules and regulations as per the various business and mercantile laws.

### **Fundamentals of Income Tax**

1. After Completion of course students will be capable to describe the provisions in the corporate tax
2. law which can be used for tax planning.
3. Students can well define the residential status of the assets.
4. Student of the course will be able to explain different type of income of their tax liabilities, expenses and their deduction ability.
5. Students who complete their course will be able to learn various direct and indirect taxes and their implications
6. Students of the course will be able to state the use of various deduction to reduce the taxable income. Student will be capable of choosing a career to become a Tax consultant.

### **Basic Accounting skills**

The students will be able to handle basic accounting practices skillfully

### **Advance Corporate Accounting**

- 1) Student can acquire an idea about internal reconstruction of the company
- 2) The learn and understand how the two companies amalgamated

- 3) Students get knowledge of process of how the Holding company and subsidiary company come together
- 4) Provide the knowledge of Advance and recent transactional concept of corporate accounting

### **Advanced Cost Accounting**

- 1) It will assist to student in company decisions making in practical manner
- 2) Students has an opportunity to become a cost analyst and cost accountant
- 3) Students can evaluate financial cost and cost volume profit model By acquiring the costing knowledge
- 4) Students can become to propose an organizational design based managerial accounting concept.

### **Business Management**

1. It is beneficial to become successful manager.
2. It is very useful to apply theories and techniques of management in practical life.
3. It develops managerial skills among the students.

### **Corporate Law**

- 1) Student know the procedure of conducting meetings
- 2) Student has an opportunity to become a company secretary
- 3) By acquiring the knowledge of technical process of company winding-up
- 4) Student can understand various provision of incorporation of company

### **Income Tax Law and Practice**

- 1) Student able to make differentiate the direct and indirect tax
- 2) Student acquaint the knowledge and able to file tax return on individual
- 3) To learn and make able to compute total Income and define tax compliance and structure
- 4) Enable to understand amendment made from time to time by finance department

### **Retail Business Accounting Skill**

1. The students will be able to handle basic accounting practices skillfully.
2. The students will be able to handle Retail Business Accounting practices skillfully.

### **Advanced Accounting**

Student can acquire knowledge of advance level of accounting for professional

### **Management Accounting**

Students can take managerial decisions regarding finance of the business

### **Auditing**

Regarding minute study to find out the fraud and errors in accounting

### **Human Resource Management**

Regarding the major living aspect of business i.e. human resources, helps to know the recruitment and other basic needs.

### **Indian Economy**

To be familiar with the Indian Economic system.

**Accounting and Tally Skill**

To know the advanced packages and time saving.

**Marketing Management**

To aware oneself in respect of difference between sales and marketing.